

INNOVERY

INNOVATION DISCOVERY





**Innovation and
discovery make a
better life**

Contents

Welcome into Innovery	1
Charter of Values	3
Our Values	4
Our history	5
About us	7
Subsidiary Companies	9
Services	12
- Cyber Security	13
- B2B & Sustainability	17
- TELCO Services & Solutions	19
- Cloud & Infrastructure	21
R&D	25
Certificazioni	26

Welcome into Innovery



*Leader Company for
ITC solutions*



Innovery is a multinational company founded in 2001, that operates worldwide in the area of **ICT services for medium and large-sized companies**, with a specialized focus on Cyber Security, alongside skills and solutions in the Cloud, Big Data and AI areas.

Over the years it has extended its portfolio to all areas of IT security, covering all its aspects, making it possible to expand its market by pushing on international territories. To date, in fact, it has **11 offices, located worldwide, in Italy, Spain and Mexico.**

Since its foundation, Innovery has always been inspired by the themes of **research** and **innovation**. These principles result in a **Mission** that gives the utmost importance to the discovery of new ICT solutions; continuously investing in people to increase their skills and enhance their creativity.

Innovery's commitment to **R&D** has led to important partnerships with academic excellences, whose projects have been selected for access to European funds.



The success achieved by the company in these years is due to the wide range of solutions and personalized services we offer to our clients. Our **objectives** are to continue to create partnerships with the most important players in the ICT world, and to establish increasingly solid relationships with customers, based on professionalism, punctuality in support and services, and in the offering of technologies and solutions to successfully solve current and emerging needs. We are a company of **highly qualified professionals** and we are moving more and more as protagonists in our world: the stimulating and constantly changing world of **Information and Communications Technology**.



440 
PEOPLE

11 
OFFICES
AROUND THE
WORLD

5 
CERTIFICATIONS

Charter of Values



MISSION

We want to be **protagonists on the ICT markets**, becoming reference points for the excellence of customer services and for the ability for **continuous innovation**. Our horizon is the rapid growth and constant strengthening of our presence at a global level, through acquisitions and integrations with other companies.



VISION

Innovation is our great passion, the **comparison between different visions and skills** is our wealth, excellence and customer orientation are our *"to be different"*, **growth** is our daily compass.

Our values

THE PASSION FOR INNOVATION

Through our investments and our know-how in research and innovation, we are committed every day in the **continuous discovery of solutions, products and services in the ICT world**. We do it with the passion of “explorers”, certain that innovation can become more and more *human friendly*, to improve the quality of life of everybody.



EXPERTISE: THE RICHNESS OF DIVERSITY

Innovation comes from the **continuous comparison of ideas, intuitions, skills**. **Team play** is our daily attitude and the virtuous combination of diversity represents our real great wealth.

EXCELLENCE AND CUSTOMER ORIENTATION

Customer orientation is our “*to be different*”. We apply excellence standards to our work, in all areas, to guarantee the highest level of satisfaction every day for the companies and organizations that choose our services.

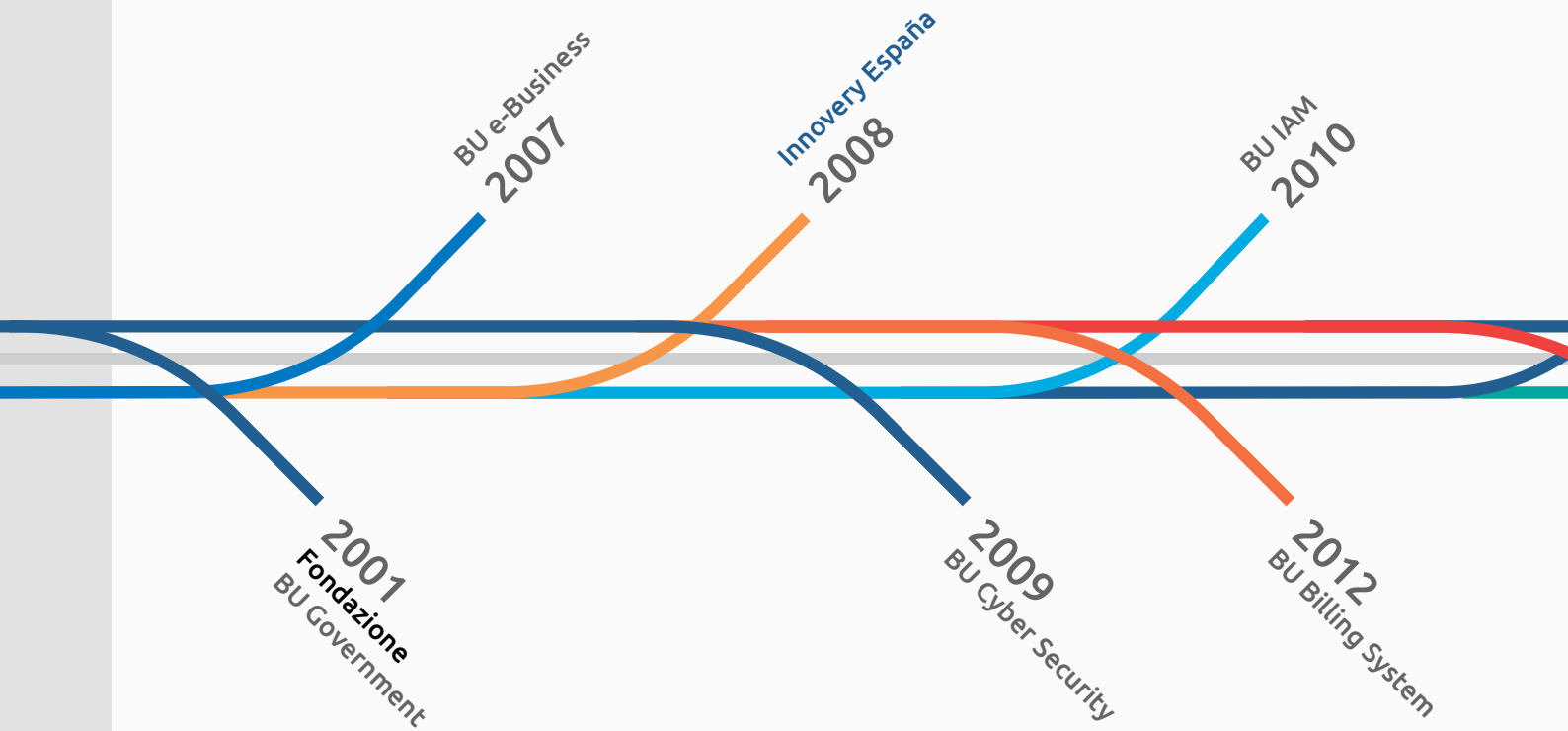
PERFORMANCE AND GROWTH

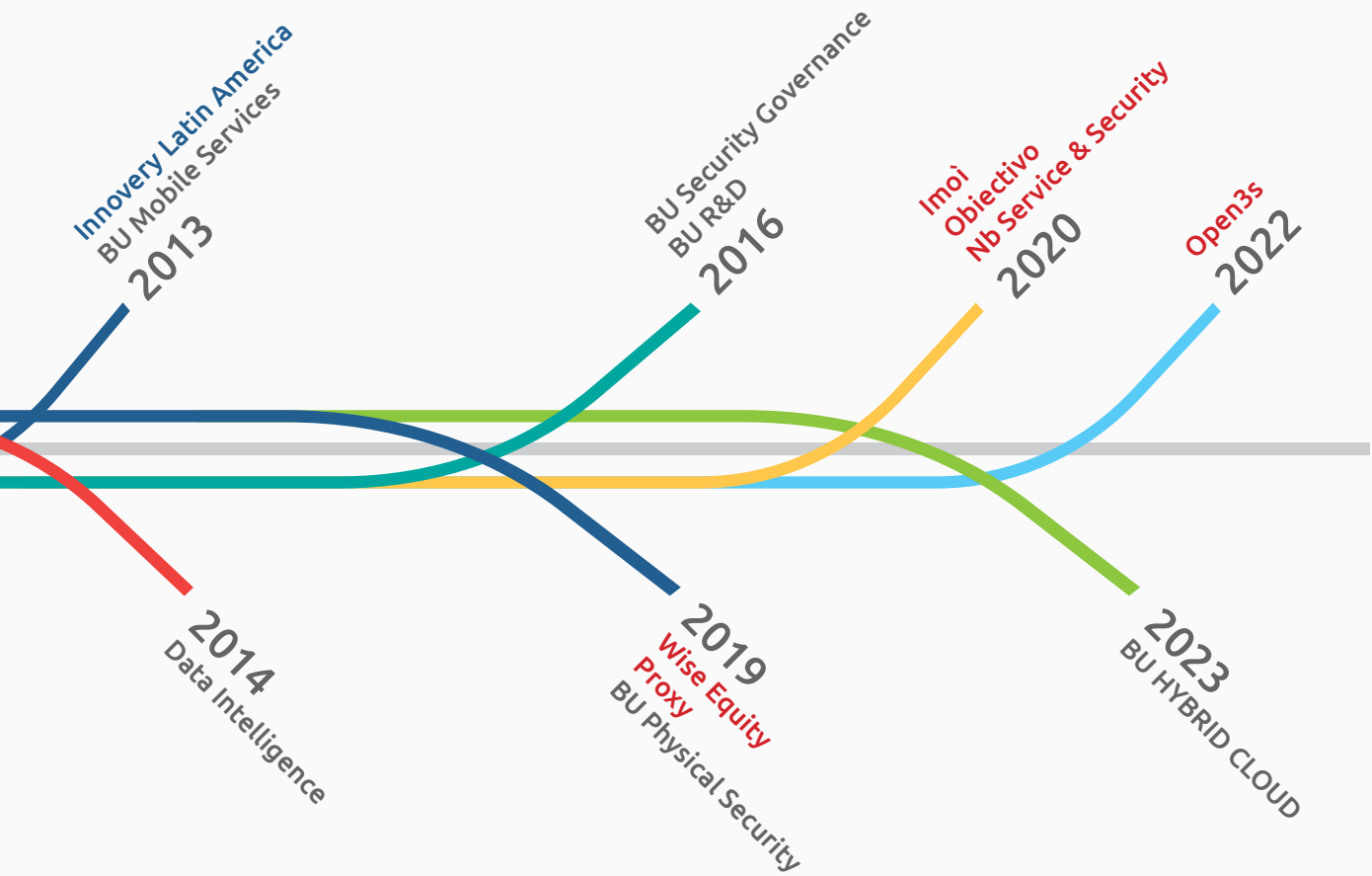
Broadening our range of action, **expanding** our skills, **acquiring** new skills and **strengthening** company performance: growth is our compass of reference. In recent years we have rapidly achieved an important development path, acquiring companies and know-how. Today this allows us to offer our customers advanced technological solutions across the entire ICT world supply chain, combining strategic vision and operational effectiveness in the best possible way.

TRANSPARENCY, LEGALITY AND CORRECTNESS

Innovery believes in the value of work and considers the legality, correctness and transparency of acting as essential conditions for the **achievement of its economic, productive and social objectives**.

Our History





About us



*Innovation comes from
ideas and ideas come from
people*

Innovery is a multinational company with private capital. Innovery's ability in offering **efficient and innovative solutions** allowed to get th maximum satisfaction of more than 200 clients, among the most important industries, financial and telecommunication companies, Public Administration Energy, Gaming and Utility. In the last three years, the **company's income** has increased over 50%; the **workforce** has grown up to 230%; five **quality certifications** have been achieved and more than **20 partnerships** have been established with the most important operators in its technological area.



The constant and continuous growth allows us to count today more than 70 Mln € in revenue. The business development project foresees, in the next three years, the expansion and technological development of the current offices, the opening of new offices around the world and the differentiation of the offering of services and solutions and e a forecast of € 80 Mln € in revenues.

Innovery has undertaken a path in ESG (Environment-Social-Governance) with the support of **Wise** and the help of **Deloitte**. Believing in corporate sustainability means that the Innovery is strongly investing in Environmental, Social and Governance aspects to go beyond the legal and compliance requirements.

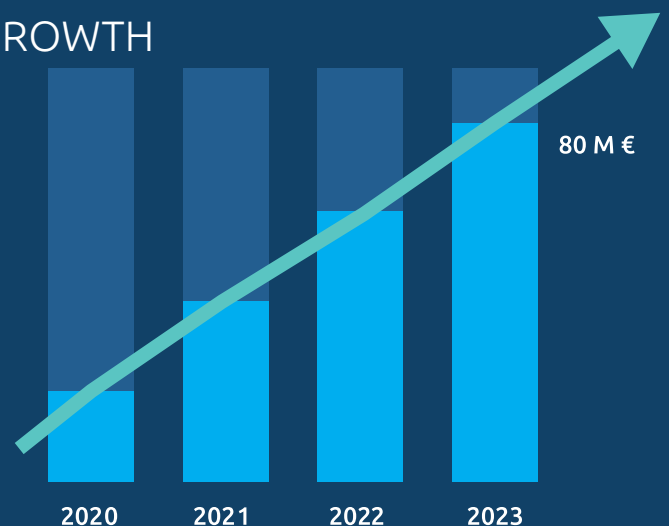
These aspects are essential for an **ethical, responsible and transparent management of our business**, identifying virtuous measures and practices as an integral part of our business systems, necessary to create value over time.

Moreover, special focus on the sales network has also been done, consisting in a structure composed of a presale technical staff, Project Management experts and Account Managers, who are specialized in planning and supplying services and customized solutions.

This structure reports to a wide indirect sales network, composed by sector professionals who guarantee a widespread presence all over the territory for their consulting and pre-sale and post-sale support activities.



GROWTH



Subsidiary Companies

The entry of Wise Equity in the shareholder in 2019 marks the beginning of a new phase of Innovery's life, characterized by managerial continuity and an acceleration of the company growth, both organically, leveraging on existing customers and building new relationships, and through a M&A strategy, aimed at developing products and services on International markets.

The **growth of the group** took place particularly on the Italian market, where we also saw the new companies that joined Innovery in 2020 becoming fully operational, but also in foreign markets, **Spain** and **Mexico**.

The customer number has also increased and the pattern of services offered on the market has been strengthened and extended. Furthermore, the integration process of the **Proxy** company, acquired in 2019, and of the **Obiectivo Technology e NB Service** companies acquired in 2020, was concluded with success and satisfaction. In 2022 the acquisition of 100% of **Open3S** was completed, a Spanish company specialized in IT security services and solutions, data analytics and IT infrastructures, with which we strengthen our presence in Spain, further consolidating our international position in the field of IT security management.



Proxy (www.proxy.it) is an **Italian System Integrator, who supports Service Providers, Enterprises and Public Administrations** by simplifying the management of their networks, and deploying innovative solutions to implement successful business cases. Proxy works in Italy, but it also collaborates with some International customers and has developed strong relationships with innovative technological partners based in the American Silicon Valley. Thanks to the development of customized applications and to the integration of third party platforms from selected partners, Proxy is able to manage complex projects, from the design to the delivery, including maintenance.

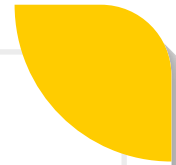


Obiectivo (www.obiectivo.it) provides **consulting services specialized in the management of information and Cyber Security**, focusing its own activity on the principles of excellence, innovation and personalization. Thanks to a consolidated mix of managerial and technical skills, it supports its customers in identifying, addressing and managing information security, tailoring this activity to the specific needs of the individual company.

WISE
EQUITY



 Proxy



 **OBIECTIVO**
TAILORED FOR YOU



INNOVERY
INNOVATION DISCOVERY



open3s
Open Source & Security Services




**NB SERVICE
& SECURITY**



N.B. Service & Security (www.nbservice.it) promotes **products and solutions in networking and data communication areas on the market**. One of the first companies in Italy to offer Fiber Optic Networks on the private market. Since then, it has offered its customers a wide and varied offering, starting from the cabling infrastructure up to enterprise network implementations based on the integration of different collaboration platforms. Over time, NB has opened its own solutions to IT security, by helping its customers to evaluate and test their own **cyber defense**, aware of the fact that only when you know your vulnerabilities and criticalities, it's possible to identify and proactively answer to new cyber threats.



Open3s (www.open3s.com) is a Spanish company specialized in cybersecurity services and solutions, covering all IT infrastructure needs, as well as transforming organizations' data into value. Since its foundation, Open3S has become a reference point in the sector thanks to its innovative approach, having been a pioneer in the introduction of high-tech solutions in the Spanish market and in the development of its own solutions.

Services

Innovery is divided into **4 business areas: Cyber Security, B2B & Sustainability, TELCO Services & Solutions, Cloud & Infrastructure**, composed of staff equipped with the most important certifications of the sector. The company is asserting itself more and more as one of the most complete and reliable companies in the ITC sector.





CYBER SECURITY

Innovery **Cyber Security** division is a structure specialized in the implementation of solutions, customization and security services provision and personalization, modeled according to customers' needs and to the specific risks of the area where it operates.

In the ICT world we are set up as a System Integrator with a targeted offer to medium and big companies, claiming an important experiences portfolio in the following areas:

- **Managed Detection & Response | CERT**
- **Defensive Security**
- **Offensive Security**
- **Advisory**
- **Data Intelligence**
- **Physical Security**

Managed Detection & Response - CERT



Innovery offers the Managed Detection & Response services as a single point of contact for the monitoring activities of our Customer's ICT infrastructure security, aimed at detecting security incidents and/or malfunctioning, as well as technical support for ICT infrastructure management, both on-premise and in the cloud.

Services are structured at several levels that, in brief, are aimed at: Security Operation Center, Incident Response Team, Network Operation Center.

CERT-INN: Innovery CERT

The SOC team together with the Incident Response Team form the **Innovery CERT (CERT-INN)** through which **reactive and proactive defense services delivered by T1 and T2 level analysts** are offered, and at the **T3 analyst** level advanced proactive defense services are delivered too, also aimed in collaboration with technology partners and other national and foreign CERTs.

Defensive Security



Division that deals with the **prevention, detection and supply of correct and prompt answers to cyber attacks and threats**, thus guaranteeing the safety of corporate infrastructures and information, the defense of the IT network that includes response to actions, the protection of the critical infrastructures and the guarantee of information for organizations, governmental authorities and other possible networks.

Offensive Security



It provides an **assessment of the security and exposure of IT systems of a company**, in order to define the appropriate countermeasures. The security assessments are based on: Vulnerability Assessment, which through automatic scans aim to discover all the vulnerabilities present in the systems; Penetration Testing, a process where the real existence of vulnerabilities in systems and the impact they may have are manually validated. Vulnerability assessments can be carried out on networks, web-based applications, mobile applications, IoT devices, SCADA environments. This division in Innovery also deals with advanced security services such as Disaster Simulation, Digital Risk Assessment, Team-Oriented Security Testing, RTT, TTPs, and PTT.

Advisory



Innovery's **Advisory** division focuses on Information and Cyber Security issues, supporting customers in the most complex innovation and transformation programs in the Information Security area. Through a unique mix of managerial and technical skills, it supports its customers in identifying, addressing and managing information security, customizing this activity to the specific needs of the individual company, directing and supporting the customer through a 4-step approach:

Initial diagnosis, that is the analysis of the possible impact of the regulations and reference standards compared to the existing services and planned activities.

Gap Analysis and prioritization in order to identify company gaps and the actions to be implemented, in a prioritizing perspective on the basis of shared criteria.

Planning of the implementation options through the analysis of the possible options (purchase, creation, outsourcing) and the creation of an implementation plan. Planning of the necessary activities and setup of the PMO project.

Data Intelligence



Data Intelligence is the division of Innovery that offers solutions based on data. Our experience in the area includes all phases of Big Data Analytics and our projects are end-to-end, so development, integration with systems and the use of different technologies are an important part of our daily life.

Our industries and use cases are various, ranging from banking, cyber security, industrial and energy, healthcare and logistics:

- Real-time fraud detection through Machine Learning algorithms.
- Automatic processing, classification and resolution of incidents through natural language processing (NLP).
- Predictive maintenance and advanced monitoring.
- Prediction algorithms.
- Computer vision and deep learning.

We have an extensive experience with leading platforms on the market (Cloudera, Elastic, Tensorflow, Pytorch, etc.) thanks to our expertise we always recommend the solution that best fits the technological environment of each project.

Physical Security



The **defense and protection of work environments and corporate resources** – people, material assets, information – represent the essential starting point of every Security Governance project: Physical Security, defense of the corporate perimeter; Safety, protection of people and resources from natural and accidental phenomena; Emergency, assistance and rescue activities (reactions) necessary to face possible threats converge in an overall security management.



B2B & Sustainability is Innovery business unit which is divided into three competence centers: MFT, B2B and OMS. We have been providing solutions to our clients for more than 16 years, working internationally with large companies in the financial, telecommunications, automotive, pharmaceutical, retail, manufacturing and logistics sectors, among others. Through our highly qualified and certified team, we offer all types of services, from the definition of architectures, installations and integrations, to first and second level support:

- **MFT – Managed File Transfer**
- **B2B – Business to Business**
- **OMS – Order Management System**

MFT - Managed File Transfer



Carry out business-critical file transfers using the communication protocol you require:

FTP/S, SCP, SSH, SFTP - HTTP/S - OFTP - Webservices REST/SOAP - AS2, AS3, AS4 - JMS, MQ - EBICS, SWIFT - PeSIT - SMTP XCOM - IBM Sterling Connect: Direct

Manage file transfers in a centralized way. Schedule your file transfers at the time of your choice. Accept file transfers from your partners at any time. Monitor your file transfers and act in time to resolve any incidents. Address your transactionality in environments deployed on your infrastructure or cloud.

B2B - Business to Business



Take advantage of all the **capabilities of MFT** and take your business flows to another level by carrying out any type of operation. Interact with each and every one of your applications and business partners without having any type of frontier. Handling and transformation of any type of file: XML, CSV, TXT, EDI. Handling and transformation of standards files:

XML: ISO20022, FpML, FIXML, SDMX-ML | EDI: ANSI X12, EDIFACT Financial: SWIFT, SEPA, EBICS | IDOC de SAP BECS DE, CHIPS, CIDX, CII, FEDWIRE, NACHA ACH, OAGIS, PIDX. Special handling for EDI (envelopes, control numbers, VAN integrations, etc.).

Perform additional security processes on the data:

- PGP encryption and authentication
- CMS / PKCS#7 encryption and authentication
- AES encryption
- SWIFT 3SKey authentication
- Secure email

OMS - Order Management System



Manage your order management.

Gain visibility of your inventory in all locations where you may have inventory, whether in stock or in transit.

It easily integrates with the rest of your infrastructure systems



TELCO Services & Solutions

Innovery division specialized in the supply of Mobile services

The new business dynamics, together with the development of the most advanced technologies in telecommunications (5G, Cloudification, Digital Transformation), require quick and effective solutions to meet the increasingly diverse and changing demands on the market.

Innovery's Telco Services & Solutions division is specialized in providing the most suitable tools for Telecommunication Operators, offering services and solutions, employing professionals with more than 15 years of experience in the field.

Innovery supports large and small telecommunication services Operators in managing the entire Charging and Billing process.

- **Digitalization**
- **Services & Integrations OCM systems**
- **Full Saas Charging Solution**

Digitalization



In the context of **digital transformation** projects in Telco markets, Innovery's activities have a strategic position. It carries out migrations to the most advanced digital platforms; it works with its international and national partners. It contributes to projects with a know-how realized through an important knowledge of experience and guaranteed by leading industry certifications.

Services & Integrations OCM Systems



Innovery provides you a knowledge built up over 15 years of experience in **managing the most important charging systems** (Ericsson Charging System, Matrixx Software).

The design and delivery of services are developed with a **rigorous method based on the Project Management Body of knowledge** (PMBok), as well as the use of more flexible methods to respond to customer needs and/or the need for change required by the market itself.

A dedicated team of people takes charge of any infrastuctural as well as commercial requests and manages their lifecycle from start to finish, with post-production support for the management of any troubleshooting or anomalies.

Full SaaS Charging Solution



The **Full SaaS Charging** is a Cloud solution totally managed by a Team composed of professionals with years of experience on Telecommunication services in Italy and worldwide, which allows to monetize everything related to the commercialization of Telco offers and services (3G, 4G, 5G).

The Full SaaS service include analysis, configuration, tests and deploy of any requests, Troubleshooting and tickets management, as well as the charging platform, cloud and platform's operation&maintenance.

The solution allows telecommunication services operators to eliminate charging infrastructure, software licenses, management and configuration and OpEx costs.



CLOUD & INFRASTRUCTURE

The **Cloud** is increasingly assuming a central role in the **digital transformation ongoing both in the public and in the private sector**. This technology enables the main innovation trends and gives greater agility not only to Information Systems but to the company business as a whole.

The Cloud is a set of service models that is rapidly spreading, since it allows a flexible use of the ICT resources made available by Cloud Service Providers. However, the Cloud Transformation presents various complexities both from the point of view of security and effective management of resources in the Cloud, requiring specialized skills rarely present in companies.

In order to support companies in the delicate phase of **Cloud Transformation**, Innovery's Cloud & Infrastructure division designs the technological solutions, suggests the innovations and technological opportunities offered by the Cloud, studying their feasibility and costs to transform them into business opportunities.

The Team also has significant experience in the design and management of on-premises ICT infrastructures and also thanks to this mix of skills, we can support customers in the integration of on-premise infrastructures with those of the Cloud world, also facilitating the adoption and integration of existing security solutions with those in the Cloud.

- **Network**
- **CLOUD ARCHITECTURE**
- **CLOUD MICROSOFT AZURE**
- **HPC**

Network



Division of Innovery that carries out **System Integration and consultancy activities in the Italian context, with a focus on Service Providers, Public Administration and Enterprise**. Primary skills: design of networks, also integrating third-party platforms, and the ability to manage complex projects, from design to delivery and to maintenance. driven by the computerization process underway in Italy, we strongly believe in the growth possibilities of this sector, strengthened since 2019 through the acquisition of Proxy, a company that boasts a team of “vendor certified engineers”.

Cloud Architecture



It's the team of specialists dedicated to **the design and delivery of Cloud solutions**, able to guide customers in the migration of their infrastructure and the provided services (or part of them) in the Cloud configuration that best suits their needs (SaaS, PaaS, IaaS). Each customer has peculiarities that make him unique, which is why the ways in which the migration takes place are always customized to have the best balance between the chosen solutions and the costs to be incurred over time. The team has expertise on all major Cloud Service Providers on the market.

Cloud Microsoft Azure



It's the team specialized in cloud management solutions for **Exchange e-mail**, the **Microsoft 365 Suite** which includes **Office apps, One Drive and Share Point**, collaboration tools such as Teams and security and antivirus tools such as **Defender, Azure Information Protection and InTune**. The team is also able to migrate the company's Active Directory to the Cloud or create hybrid solutions when necessary.

HPC



Innovery completes its already solid presence in the sectors of **Finance, Insurance, Utility, Energy, Industrial, Telco, Government, University**, providing the necessary computational substrate to the mission critical applications, typical of these sectors, offering our customers and the most effective technological solutions of this sector. The proposed solutions address critical aspects of **High Performance Computing**: the possibility of accessing computing resources with standard tools and protocols, without worrying about the complexity and heterogeneity of the interfaces and native architectures involved.

R&D

R&D is the Business Unit with which Innovery accesses European funds, implementing innovative projects in strategic areas, and helps to identify the technological priorities of regional S3. Thanks to its expertise in the leading areas of Information & Technology and in the management of complex projects, Innovery, at present, has significant experience in managing ERDF projects, which allowed it to develop its human capital and contribute to the economic and employment development of the territories, including the opening of new operational locations and skills development programs, and the recruitment of young graduates and other particularly specialized staff.

The European Union's development plans – aimed at consolidating economic and social cohesion, and improving training and employment opportunities – offer many important financing opportunities for the socio-economic development of EU countries.



Areas of particular interest – for those who work in the field of new technologies, and in particular in ICT – are represented by the objectives of the **European Regional Development Fund** (ERDF, FESR) which, with great attention to territorial specificity, concentrates its investments in plans and projects concerning Innovation and Research, the Digital Agenda, support for Small and Medium Enterprises (SMEs), the sustainable low-carbon economy. The design and investment choices are developed through multi-level governance and multi-stakeholder – according to cooperation processes between Public Administration, private companies, universities and research institutions – which constitute the **Smart Specialization Strategy** (S3).

Synergies are obtained through this innovative governance model – between scientific and technological research, application skills and market knowledge – with the aim of developing human capital and the economic potential of the territory.

LAST PROJECTS

BORGIO 4.0 - C-MOBILITY TECHNOLOGIES FOR CONNECTED VEHICLES

POR Campania FESR 2014/2020

ADVISE - Antitumor Drugs and Vaccines from the SEA

POR FESR Campania 2014-2020 - Asse I

TREE4NB - Training, Reorganizing, Evaluating, Enabling for Natural Birth

POR FESR Campania 2014-2020 O.S. 1.1.

INN BEDAE - INNoverly Big Energy Data Analytics Efficiency

Programmazione Unitaria 2014-2020 PO FESR Sardegna 2014 - 2020

INNOVERY Spain Expansion

PO FESR Sardegna 2014-2020 - Asse prioritario III - Azione 3.4.1.

InCLOSec - Innovery CLOUD Security

PO FESR Sardegna 2014-2020 - Asse 1 - Azione 1.1.3.

SeCRI- Security Citizen Remote Identification

POR FESR-FSE Calabria 2014-2020 Asse I Azione 1.2.2.

P.I.S.D.A.S. - Piattaforma Integrata Servizi Digitali Avanzati Sicuri

PO FESR Sardegna 2007-2013 Asse VI Attività 6.2.2.d

Certifications

Innovery delivers the highest quality of services and products, in compliance with worldwide standards certifications:



ISO 14001:2004
n. 47865/C/0001/Uk/It



ISO/IEC 20000
n. 47865/D/0001/Uk/It



ISO 27001:2005
n. 47865/B/0001/Uk/It



ISO 9001:2008
n. 47865/A/0001/Uk/It



ISO 45001:2018
n. 47865/E/0001/Uk/It

Contacts

Italy

Milano Registered office

Strada Quattro snc, Pal. A6
(Centro Direzionale Milanofiori)
20057 Assago (MI)
Tel +39 0651963439
Fax +39 02700596750

Cagliari

Via S. Tommaso D'Aquino, 18
09134 Cagliari
Tel. +39 06 51963439-119

Cosenza

Via Marconi, 32
87036 Rende
Tel. +39 0651963439

Torino

C.so Moncalieri, 51
10133 Torino
Tel. +39 0116602232

Roma

Via G. A. Resti, 63
00143 Roma
Tel. +39 06 51963439

Napoli

Via B. Brin
80142 Napoli
Tel. +39 06 51963439

Potenza

Presso GoDesk S.r.l.
Via della Tecnica, 18
85100 – Potenza

Spain

Madrid Registered office

Paseo Reina Cristina, 6 Bajo 3
28014 Madrid
Tel. (+34) 91 069 6107

Barcelona

Almogàvers, 107-115
Bajos
08018 Barcelona
Tel: (+34) 93 268 73 20

Mexico

Mepetec Registered office

Calle Moctezuma, 7229, Interior 23,
Colonia La Providencia,
Metepec, Estado de México
Tel. + 52 55 8434 6654

Mexico City

Leibnitz 14 Int 1003. Col. Anzures
Del. Miguel Hidalgo, CDMX,
C.P. 11590
Tel: +52 55 84 34 66 54

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www.innovery.net